Proven Professional Exam Types, Purchase Details and Scheduling: Channel Partners

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Proven Professional Exam Types, Pricing and Purchase Options: Channel Partner

Proven Professional Exam Types

There are three Proven Professional exam types:

- Proven Professional Practice Test
 - Practice tests are non-proctored, open-book practice tests available for Proven Professional Skill Certification exams
 - There are no practice tests available for Proven Professional Achievement assessments
 - Partner-only discounted price of \$25 USD per test (retail \$50 USD)
- Proven Professional Achievement Assessments
 - Proven Professional Achievement assessments are non-proctored, open-book assessments
 - Partner-only discounted price of \$50 USD per assessment (retail \$100 USD)
- Proven Professional Skill Certification Exam Vouchers
 - Skill Certification Exams are proctored exams taken at a Pearson VUE onsite testing center or via online-proctoring
 - Partner-only discounted price of \$115 USD per exam (retail \$230 USD)

The following slides provides additional details for each of these exam and voucher types.

Proven Professional Practice Test

Proven Professional Practice Test

- Practice tests are non-proctored, open-book practice tests available for Proven Professional Skill Certification exams
 - NOTE: Proven Professional Achievement Assessments do not utilize practice tests as they are considered an open-book assessment
- Practice tests are available on <u>Pearson VUE</u> for purchase at a discounted partner price of \$25 USD per test (retail \$50 USD)
 - Partners can purchase access directly from Pearson VUE using a credit card and the PART50 discount code
- Partners can also redeem Training Credits for Practice Test Vouchers via learning.dell.com using the following catalog information:
 - Saba ID: DLPROVUEX4
 - Saba Title: Dell Technologies Proven Professional Practice Test PARTNER Voucher
 - Discounted Partner-only Price: \$25 USD
 - Partner Link: https://learning.dell.com/content/emc/en-us/csw.html?id=933234159
 - Practice test vouchers can ONLY be used as payment for any Dell Technologies Proven Professional practice test delivered by Pearson VUE, the sole testing provider of Dell Technologies Proven Professional exams.
 - Practice test voucher numbers are single use only and are valid for one year from the date of issuance.
 - Partners will receive their voucher number in approximately three business days after redeeming Training Credits for the voucher.
- If purchasing directly from Pearson VUE or the partner has received a practice test voucher number, the partner can register for the practice test via Pearson VUE.
 - Once registered for the practice test on Pearson VUE, the partner has 30 days to access and complete the practice test.
 - Once the practice test is launched on Pearson VUE, the partner has 90 minutes to answer the questions on the practice test.
 - The partner is allowed to pause and resume the practice test as needed until they utilize the allotted 90 minutes to answer the practice test questions or the 30-day access period has ended.
 - The partner will be unable to re-open the practice test once they have submitted the completed practice test to Pearson VUE; or utilized the allotted 90 minutes to answer the practice test questions; or exceeded the 30-day access period.

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Proven Professional Achievement Assessment

Proven Professional Achievement Assessment

- Proven Professional Achievement assessments are non-proctored, open-book assessments
- Achievement assessments are available on <u>Pearson VUE</u> for purchase at a discounted partner price of \$50 USD per assessment (retail \$100 USD)
 - Partners can purchase access directly from Pearson VUE using a credit card and the PART50 discount code
- Partners can also redeem Training Credits for Achievement Assessment Vouchers via learning.dell.com using the following catalog information:
 - Saba ID: DLPROVUEX3
 - Saba Title: Dell Technologies Proven Professional Achievement Exam PARTNER Voucher
 - Discounted Partner-only Price: \$50 USD
 - Partner Link: https://learning.dell.com/content/emc/en-us/csw.html?id=933234181
 - Achievement assessment vouchers may ONLY be used as payment for any Dell Technologies Proven Professional Achievement
 assessment delivered by Pearson VUE, the sole testing provider of Dell Technologies Proven Professional exams.
 - Achievement assessment voucher numbers are single use only and are valid for one year from the date of issuance.
 - Partners will receive their voucher number in approximately three business days after redeeming Training Credits for the voucher.
- If purchasing directly from Pearson VUE <u>or</u> the partner has received an Achievement assessment voucher number, the partner can register for the assessment via Pearson VUE.
 - Once registered for the assessment on Pearson VUE, the partner has 30 days to access and complete the assessment.
 - Once the assessment is launched on Pearson VUE, the partner has 90 minutes to answer the questions on the assessment.
 - The partner is allowed to pause and resume the assessment as needed until they utilize the allotted 90 minutes to answer the
 assessment questions or the 30-day access period has ended.
 - The partner will be unable to re-open the assessment once they have submitted the completed assessment to Pearson VUE; or utilized the allotted 90 minutes to answer the assessment questions; or exceeded the 30-day access period.

Proven Professional Skill Certification Exam

Proven Professional Skill Certification Exam

- Skill Certification Exams are proctored exams taken at a Pearson VUE onsite testing center or via online-proctoring
- Skill Certification Exams are available on <u>Pearson VUE</u> for purchase at a discounted partner price of \$115 USD per exam (retail \$230 USD)
 - Partners can purchase access directly from Pearson VUE using a credit card and the PART50 discount code
- Partners can also redeem Training Credits for Skill Certification Exam Vouchers via learning.dell.com using the following catalog information:
 - Saba ID: MR-7EV-VUEEMCPROV
 - Saba Title: Dell Technologies Proven Professional VUE Exam Voucher [Partner Only Discount]
 - Discounted Partner-only Price: \$115 USD
 - Partner Link: https://learning.dell.com/content/emc/en-us/csw.html?id=716992916
 - Skills Certification Exam vouchers may ONLY be used as payment for any Dell Technologies Proven Professional Skill
 certification exam delivered by Pearson VUE, the sole testing provider of Dell Technologies Proven Professional exams.
 - Skills Certification Exam voucher numbers are single use only and are valid for one year from the date of issuance.
 - Partners will receive their voucher number in approximately three business days after redeeming Training Credits for the voucher.
- If purchasing directly from Pearson VUE or the partner has received a Skill Certification Exam voucher number, the partner can schedule an on-site or on-line proctored exam with Pearson VUE.
- Partners will need to refer to the testing instructions on the Pearson VUE site for full details on time allotted for the proctored exam, system or testing environment requirements, etc.

Partner Access and Voucher Purchase Options

- If a partner purchases access to a Practice Test, Achievement Assessment or Skill Certification Exam directly on <u>Pearson VUE's site</u>, the partner will enter a credit card as payment into the Pearson VUE site during the scheduling/purchase process. Partners need to utilize the PART50 discount code to receive the special partner-only pricing.
- If a partner wants to redeem Training Credits for a Practice Test, Achievement Assessment or Skill Certification Exam Voucher on <u>learning.dell.com</u>, they will transact the order on learning.dell.com using Training Credits as their payment type. Once the order is transacted, the partner will receive their voucher number via e-mail from the Proven Professional team within three business days. This voucher number can then be utilized by the partner in the exam scheduling process on the Pearson VUE site.
 - See <u>Redeeming Training Credits for Proven Professional Vouchers</u> slides of this deck for more details
- If a partner needs to purchase Training Credits to redeem for a Practice Test, Achievement Assessment or Skill Certification Exam Voucher, they can visit the <u>Training Credits</u> page or contact their Dell sales team. Partners can also visit the <u>Dell Learning Support</u> page and choose View Registration & Purchase Options Help.

If purchasing directly from Pearson VUE <u>or</u> the partner has received their voucher number, the partner can then proceed in registering and/or scheduling the respective Skill Certification Exam, Practice Test or Achievement Assessment on Pearson VUE. See the following section of this deck for instructions:

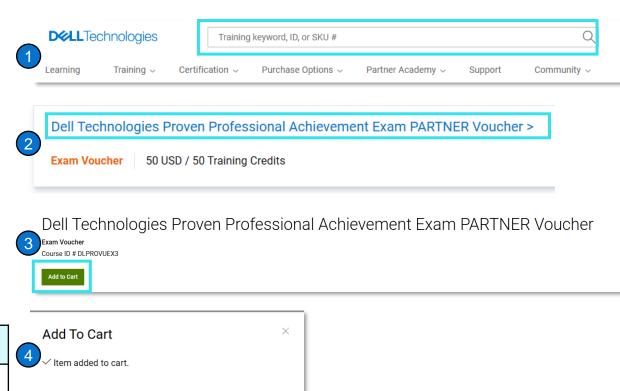
• Find and Schedule a Skill Certification Exam, Practice Test or Achievement Assessment on Pearson VUE

Redeeming Training Credits for Proven Professional Vouchers (1 of 2)

Go to the Partner Academy or sign in to <u>learning.dell.com</u> with your partner credentials

- Use the search option to search for your desired voucher type by Title or ID; or use the Partner Link to access (see table below)
- Click on the hyperlinked Title in the search results
- 3 View the **Details** page and click on **Add to Cart**
- Click on Go to Cart (see next slide)

Exam/Voucher Type	Title	ID	Partner Link
Practice Test	Dell Technologies Proven Professional Practice Test PARTNER Voucher	DLPROVUEX4	https://learning.dell.com/content/emc/en-us/csw.html?id=933234159
Achievement Assessment	Dell Technologies Proven Professional Achievement Exam PARTNER Voucher	DLPROVUEX3	https://learning.dell.com/content/emc/en-us/csw.html?id=933234181
Skill Certification Exam	Dell Technologies Proven Professional VUE Exam Voucher [Partner Only Discount]	MR-7EV-VUEEMCPROV	https://learning.dell.com/content/emc/en-us/csw.html?id=716992916



Go to Cart

Continue Shopping



Redeeming Training Credits for Proven Professional Vouchers (2 of 2)

In the **Cart** screen, review the items to make sure they are correct

- Select **Training Credits** as the Purchase Option (should be automatically selected by system)
- 6 Click on Checkout

In the **Review and Confirm** screen, review the items again to make sure they are correct

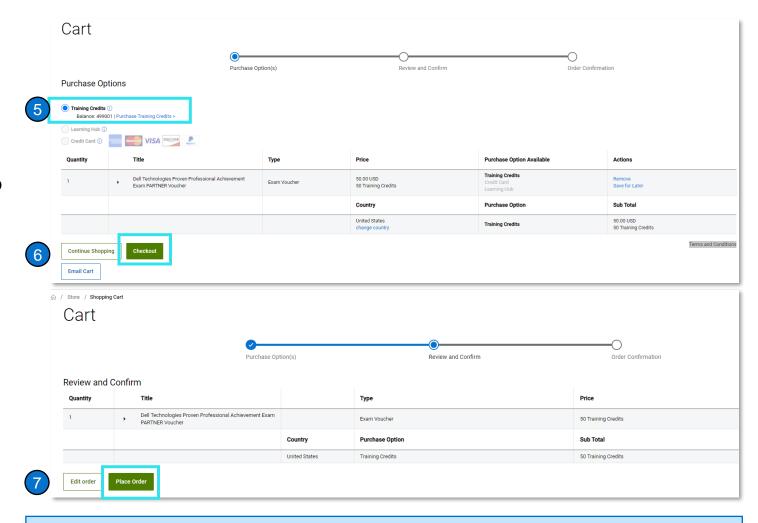
Click on **Place Order** to place the order

Once the order is placed, you will see a confirmation screen.

You will receive the voucher number via e-mail from the Proven Professional team within three business days. This voucher number can then be utilized in the exam registration and scheduling process on the Pearson VUE site.

Need assistance purchasing or redeeming training credits? Go to the <u>support page</u> and choose **View Registration & Purchase Options Help**.

Need assistance with your Proven Professional voucher? Go to the <u>support page</u> and choose **View Certification Help**.



Once you have received the voucher number, proceed in registering and/or scheduling the respective Skill Certification Exam, Practice Test or Achievement Assessment on Pearson VUE. See the following <u>Find and Schedule a Skill</u> <u>Certification Exam, Practice Test or Achievement Assessment on Pearson VUE</u> section of this deck for instructions.



Find and Schedule a Skill Certification Exam, Practice Test or Achievement Assessment on Pearson VUE

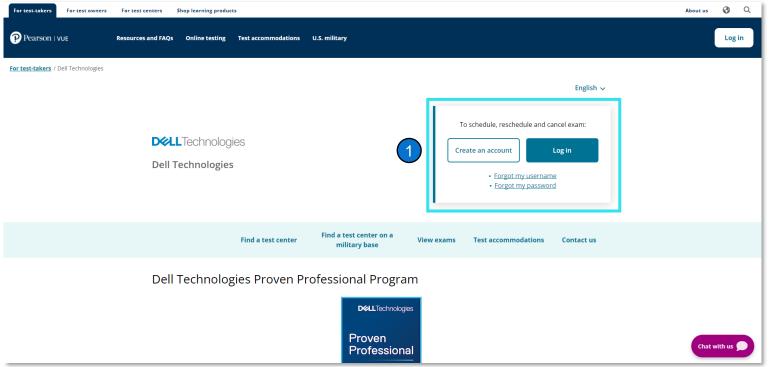
Go to the Pearson VUE Site

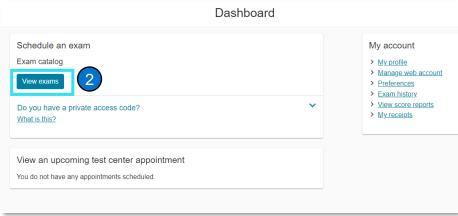
Go to Pearson VUE site at: https://pearsonvue.com/dell

- Click on **Log in** and following prompts to sign into the account.

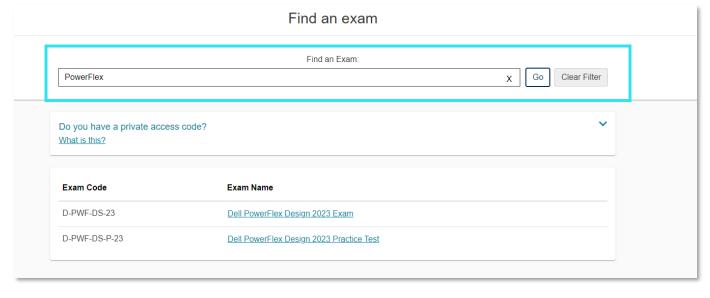
 If you do not have a Pearson VUE account, click on **Create an Account** and follow the on-screen prompts to create an account.
- You will see the Dashboard screen and you can click on View Exams to proceed.

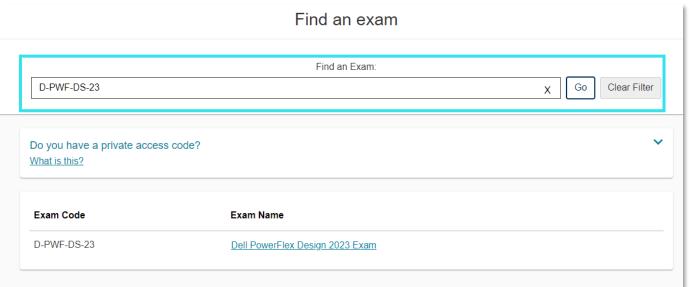
By clicking on View Exams, you will then be taken to the Find an Exam page.





Find an Exam - Search Option





On the Find an Exam page, to use the search option, enter the desired search keyword into the search field and click on **Go.**

- First example: entered **PowerFlex**
- Second example: entered an exam number D-PWF-DS-23

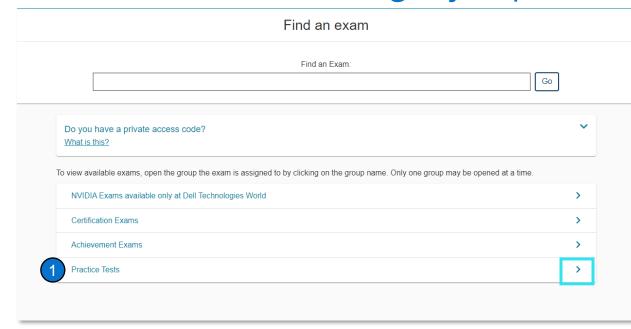
Click on the desired item's hyperlinked title in the search results to view details.

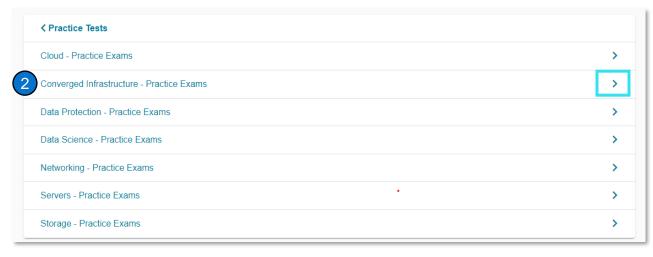
Using this method to find an exam applies to all exam types including the Skill Certification Exams, Achievement Assessments or Practice Tests.

Once you have selected a specific Skill Certification, Achievement Assessment or Practice Test on the Find an Exam page, you will be taken to the Exam Options and Details page for the selected item.

See next slide for instructions on using the category search option if needed.

Find an Exam - Category Option



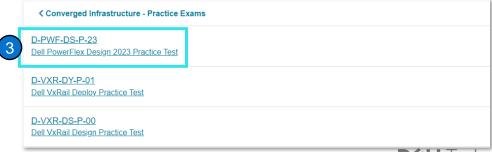


- On the Find an Exam page, to use the category option, click on the right arrow to expand the desired exam type category. (Example: Practice Tests)
- You can then view then available product categories for the selected exam type category. Click on the right arrow to expand the desired product category.

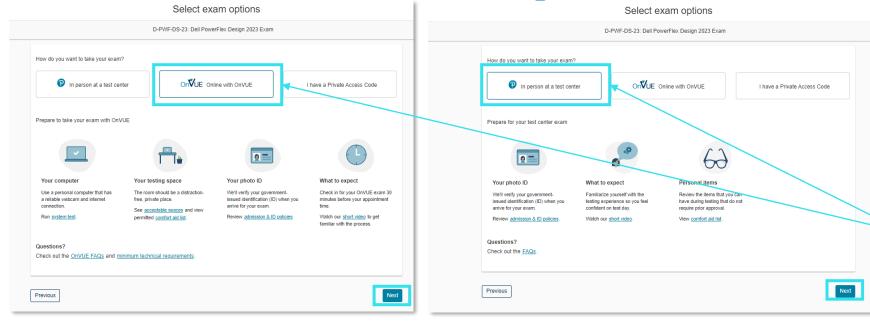
 (Example: Converged Infrastructure Practice Exams)
- You will then see a list of available exams. Click on the desired item's hyperlinked title to view details. (Example: PowerFlex Design 2023 Practice Test)

Once you have selected a specific Skill Certification, Achievement Assessment or Practice Test on the Find an Exam page, you will be taken to the Exam Options and Details page for the selected item.

Using this method to find an exam applies to all exam types including the Skill Certification Exams, Achievement Assessments or Practice Tests.



Exam Options and Details Page



D-PWF-DS-23: Dell PowerFlex Design 2023 Exam

What is your preferred language for the exam?

English
French
Japanese

Previous

Select exam language

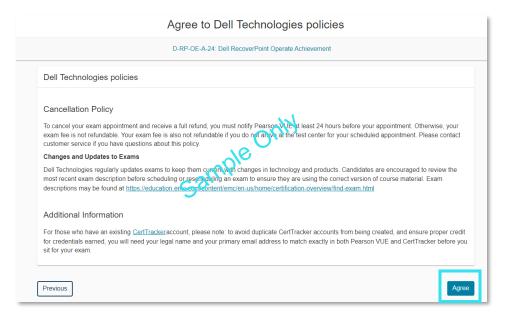
Once you have selected a specific Skill Certification, Achievement Assessment or Practice Test on the Find an Exam page, you will be taken to the Exam Options and Details page.

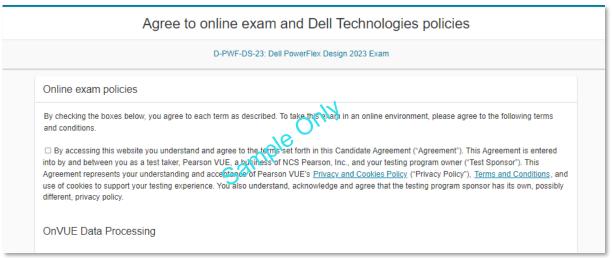
If you have selected a proctored Skill Certification exam, you will see an option to choose "In person at a test center" or "Online with OnVUE". Make your selection by clicking on the desired option, then review the information provided and click on **Next**. You will not see this exam options page if you have selected a practice test or Achievement assessment.

If the exam has multiple language offerings, you will see the Select Exam Language page. Select your desired language and click on **Next**. If there are not multiple languages offered, you will not see this selection option.



Agree to Dell Technologies Policies

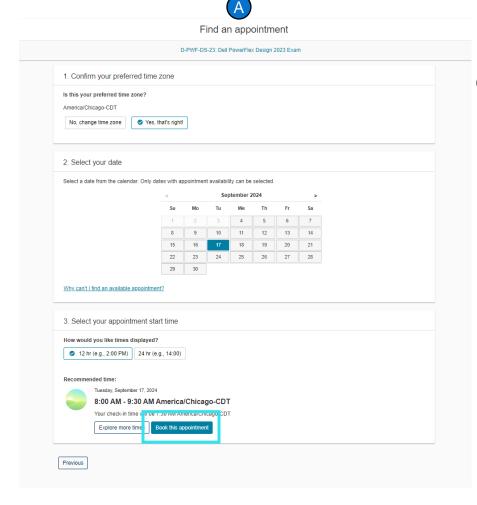




Once you have selected a specific Skill Certification, Achievement Assessment or Practice Test and made any necessary selections on the Exam Options and Details page, you will be taken to the policies page.

The policies page view will differ depending on the exam type you have selected. Review all provided policy details, follow any on-screen prompts to acknowledge the policy and then click on **Agree** to proceed.

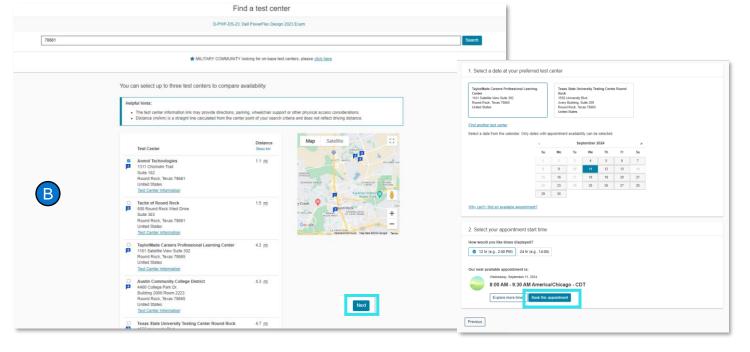
Find an Appointment or Test Center (for Skill Certification Exams)



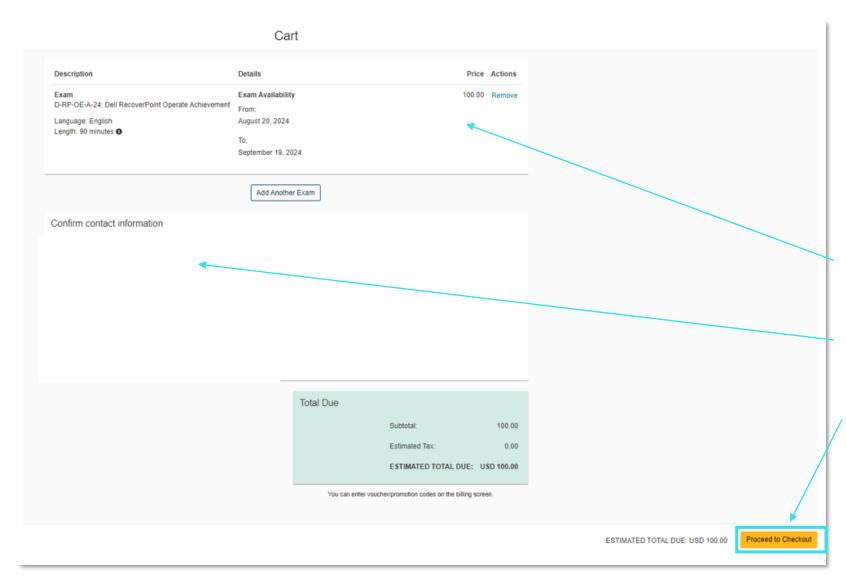
If you have selected a Skill Certification Exam and have chosen to take the exam via online proctoring, you will be prompted to confirm your time zone and select your date and time. Follow the on-screen prompts and click on **Book this appointment** to proceed.

If you have selected a Skill Certification Exam and have chosen to take the exam at an onsite testing center, you will be prompted to search by your location, select a test center and click **Next** to proceed. You will then be asked to select a date and time and click on **Book this appointment** to proceed.

If you selected a practice test or Achievement assessment you will not see these pages.



View Cart and Proceed to Checkout



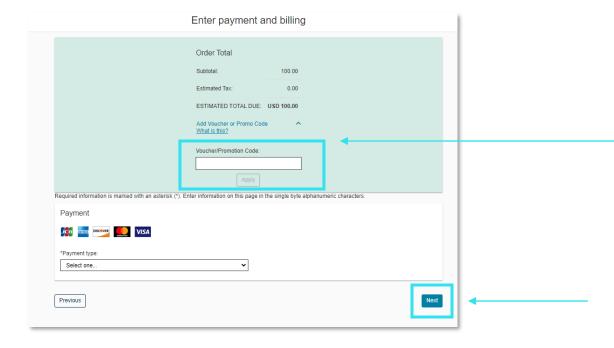
Once you have reviewed and agreed to the policies for your selected exam type and made any scheduling selections (if applicable) - you will be taken to the Cart page.

On this page, review the cart details to make sure you have selected the correct exam, language, scheduling details, etc.

Confirm your contact information. You will be provided options to select **Edit** if you need to make any changes.

Once you have reviewed and confirmed the details of your cart, click on **Proceed** to **Checkout**.

Enter Payment and Billing



On the payment and billing page, as a partner, you will need to expand the **Add Voucher or Promo Code** section by clicking on the down arrow next to the Add Voucher or Promo Code field.

Once the Add Voucher or Promo Code field is expanded:

Add Voucher or Promo Code

What is this?

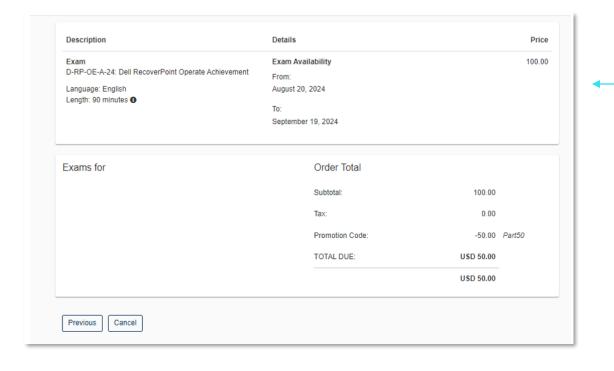
 If you have received a voucher number for the selected exam, enter the voucher number into the Voucher/Promotion Code field and click on Apply. Then, click on Next.

OR

 If you are purchasing access to the selected exam directly from Pearson VUE and do <u>not</u> have a voucher number, you will need to enter the promo code **PART50** and click on **Apply** to receive the discounted partner-only price. Then, enter your payment information as prompted and click on **Next**.



Order Agreement and Placement



Depending on whether you have used a voucher number for payment or are paying with a credit card, you will be presented with an order agreement and placement screen.

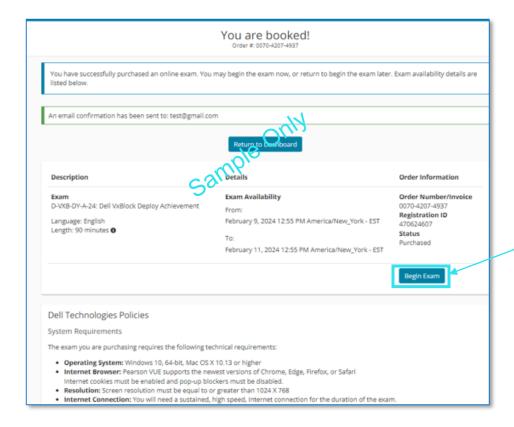
Review the details of the order and click on **Agree and proceed**.

If you are paying with a credit card, you will be taken to a payment screen to complete the transaction.

I acknowledge that I have read and agree to the Policies and Terms of Sale, and that I will be taken to an external site to complete my order.

Agree and proceed

Order Confirmation



Need assistance from Pearson VUE? Choose **Contact Us** on the Pearson VUE site at: https://pearsonvue.com/dell

Once you have completed your order, you will receive a confirmation page like the sample shown. This page will contain details regarding your scheduled exam type.

If you have scheduled a proctored on-site or online Skill Certification exam, you will need to take the exam at your scheduled time. Details will be provided to you via e-mail and on this confirmation screen.

If you have scheduled a practice test or Achievement assessment, you can click on **Begin Exam** to start the practice test or assessment.

Important Reminders:

- Once registered for a practice test or Achievement assessment, you have 30 days to begin and complete the practice test or assessment. (Please also review Exam Availability details on the confirmation page.)
- Once you click on **Begin Exam**, you have 90 minutes to answer the questions on the practice test or assessment.
- You can pause and resume the practice test or assessment as needed until you utilize the allotted 90 minutes to answer the questions or the 30-day access period has ended.
- You will be unable to re-open the practice test or assessment once you have submitted the test/assessment to Pearson VUE; or utilized the allotted 90 minutes to answer the questions; or exceeded the 30day access period.



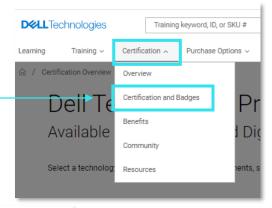
Additional Resources: Proven Professional Certification and Badges Page and Product Pages

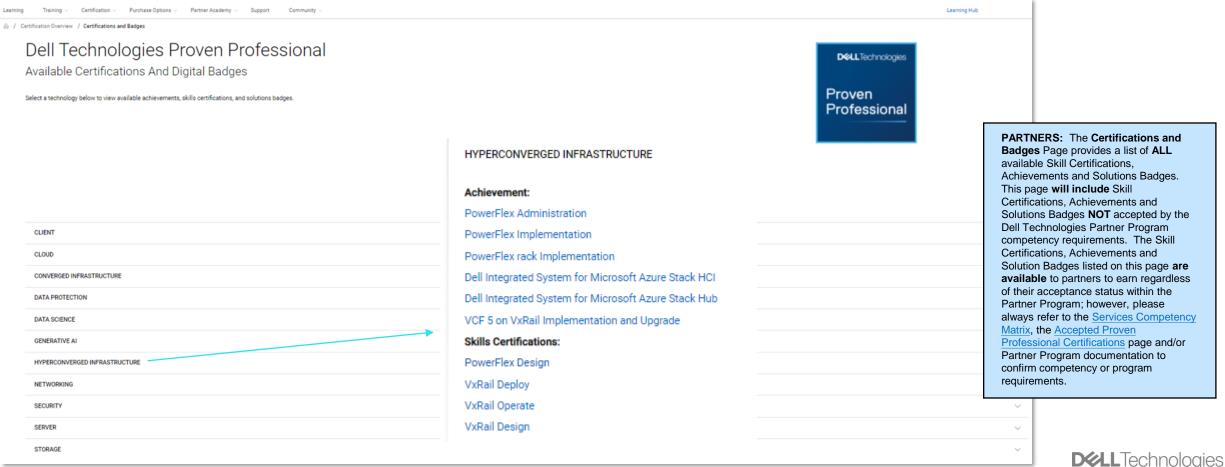
Proven Professional Certification and Badges Page

Partners can access the list of all currently available Skill Certifications, Achievements and Solutions Badges on the <u>Certification and Badges</u> page. This page can also be reached by navigating to the **Certification** menu option on the Partner Academy or learning.dell.com and selecting **Certifications and Badges** from the drop-down menu.

Once on the **Certification and Badges** page, partners can expand the product section by clicking on the down arrow ______ to expand the desired section. For example, the HYPERCONVERGED INFRASTRUCTURE category contains the Achievements and Skills Certifications shown below.

Once the section is expanded, partners can click on he hyperlinked title for the desired Skill Certification, Achievement or Solution Badge from the category. The partner will then be taken to the **Certification Product Page** for the selected item.



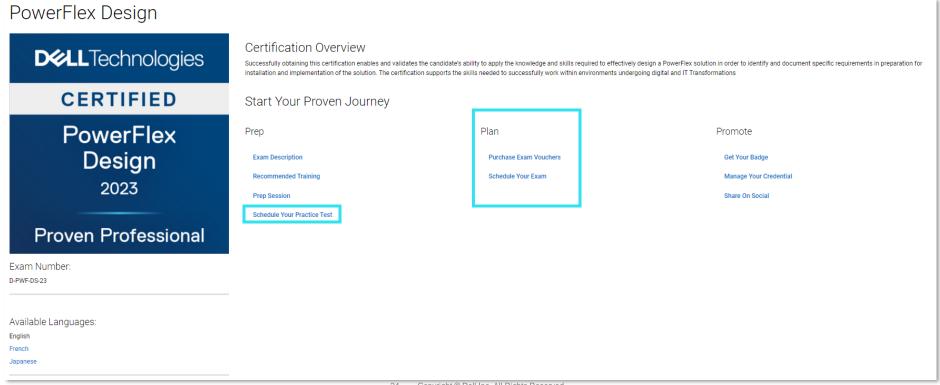


Certification Product Pages

Example: Dell PowerFlex Design 2023 Certification Product Page shown below

The Certification Product Pages contain information and important links including:

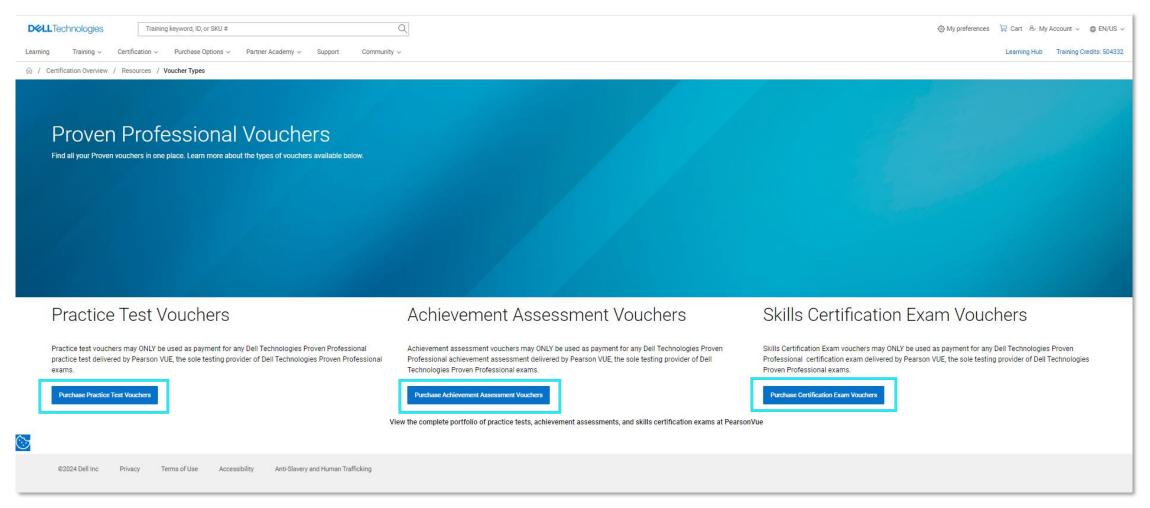
- Certification/Achievement Overview and Proven Journey steps Prep, Plan and Promote
- Important cert/exam alerts
- Exam/Assessment Number
- Link to Exam/Assessment Description
- Link to Recommended Training document
- Link to Prep Session (if available for product)
- List of available languages (including link to Exam/Assessment Description in that language)
- Link to Schedule a Practice Test: links partners to the Pearson VUE site to access, schedule and/or purchase Practice Test (available for Skills Certifications)
- Link to Purchase Exam/Assessment Voucher: links partners to the Proven Professional Vouchers page (see next slide); this page provides links to the Skill Certification Exam, Practice Test and Achievement Assessment Vouchers available to transact with Training Credits on learning.dell.com
- Link to Schedule Exam/Assessment: links partners to the Pearson VUE site to access, schedule and/or purchase their Skill Certification Exam or Achievement Assessment [see Find and Schedule a Skill Certification Exam, Practice Test or Achievement Assessment on Pearson VUE section of this deck for instructions]
- Links to Badges (Credly), Managing Credentials (CertTracker) and sharing on socials



Proven Professional Vouchers Page

The <u>Proven Professional Vouchers</u> page provides links to the Skill Certification Exam, Practice Test and Achievement Assessment Vouchers available to transact with Training Credits on learning.dell.com.

[See Redeeming Training Credits for Proven Professional Vouchers section of this deck for instructions.]



Support

Support Information

- Dell Learning Support:
 - Click here to access the Dell Learning Support page
 - Select View Certification Help to request support from the Proven Professional team
 - Review the support page and choose any other listed support option as needed
- Proven Professional Resources Page:
 - Click here to access the Proven Professional Resources page
- Training Credit Information:
 - Click here to access Training Credit Information page or contact your Dell sales team
 - For support purchasing or redeeming training credits go to the <u>support page</u> and choose View Registration & Purchase Options Help
- Pearson VUE: Click here to go to the Pearson VUE https://pearsonvue.com/dell

